## **Attributes of Exponential Organizations**



# SCALE

#### Staff on Demand

Leverage external workers rather than "owning" employees in order to increase speed, functionality, and flexibility while decreasing fixed costs.

## Community and Crowd 28

Attract, engage, and leverage a community whose like-mindedness inspires support, adding creativity, innovation, validation, and even funding.

## Algorithms

automated functions includ

Leverage automated functions, including machine learning and deep learning, to get new insights about customers, products, and processes.

### Leveraged Assets

Access, rent, share, or otherwise outsource assets to stay nimble and reduce capital expenditures.

Engagement

Leverage outside interest through gamification, digital reputation systems, and incentive prizes to create network effects and positive feedback loops.

MTP

#### **Massive Transformation Purpose**

The higher aspirational purpose of the organization, capturing the hearts and minds of those inside and outside the organization.

# IDEAS



Customized filtering and matching to process the output of external attributes (SCALE) into the internal organization.

#### Dashboards

Make real-time information with essential company and employee metrics accessible to everyone internally with short feedback loops.

# Seperimentation

Lean startup methodology in all departments to experiment with new ideas and processes, culturally enabling rapid, validated learning.

# Autonomy

Flat structure allowing individual employees and/or self-organizing, multidisciplinary teams to operate effectively.

# Social Technologies

Leverage collaborative tools to have real-time conversations with transparency and connection across the organization.

## Attributes of ExOs (You need an MTP + at least 4)



### TAP INTO ABUNDANCE SCALE

#### Staff on Demand

Community and Crowd 23

Algorithms (

Leveraged Assets





#### **Massive Transformation Purpose**

**MTP** 

The higher aspirational purpose of the organization, capturing the hearts and minds of those inside and outside the organization.









**Autonomy** 



Social Technologies